

Message Text

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PAGE 01 BARCEL 00186 081916Z
ACTION EB-08

INFO OCT-01 EUR-12 ISO-00 DODE-00 NSAE-00 USIA-15
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FM AMCONSUL BARCELONA
TO ECSTATE WASHDC 4047
INFO AMEMBASSY MADRID

UNCLAS BARCELONA 0186

E.O. 11652: N/A
TAGS: ESTC, SP
SUBJ: P.L. EXPORT TRANSACTION CHECK: MASER ELECTRONICA, S.A.

REF: STATE 048284

1. A CONSULATE OFFICER VISITED MASE ELECTRONICA, S.A. AND INTERVIEWED MR. MANUEL SERRANO MORA, MANAGER AND MAJOR STOCKHOLDER, WHO VOLUNTEERED THE FOLLOWING INFORMATION. HE REGULARLY BUYS ELECTRONIC COMPONENTS FROM MONCLOA ELECTRONICS CORP. AND OTHER SUPPLIERS, WHICH HE SELLS ONLY TO LARGE RADIO AND TV MANUFACTURERS IN SPAIN. HOWEVER, HE IS NOT, REP. NOT GOING TO BUY AT PRESENT 15,000 INTEGRATED CIRCUITS, UA-7815-UC (VOLTAGE REGULATORS) FOR DOLLARS 8,250.00 COVERED BY THE EXPORT LICENSE REQUESTED BY MONCLOA, SUBJECT OF THE CURRENT P.L. CHECK. APPARENTLY, MR. SERRANO SIGNED A NUMBER OF BLAK FORMS DIB-629P WHICH MONCLOA FILLS OUT WHEN REQUESTING EMPORIT LICENSES FOR SHIPMENTS TO MASE ELECTRONICA, S.A. MONCLOA IS APPARENTLY REQUESTING A LICENSE NOW FOR AN ESTIMATED SUPPLY TO MASE ELECTRONICA S.A. FOR ALL OF 1978. MONCLOA USED A SIMILAR PROCEDURE FOR COMPLETING FORM DIB-629P IN THE CASE OF COMERCIAL R.M.S., S.A. (STATE 048283), SEE BARCELONA 0185.

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2. MASER ELECTROMICA S.A. HAS ITS CORPORATE DOMICILE ON ENRIQUE GIMENEZ 1, BARCELONA 34, SPAIN, WHICH IS THE HOME ADDRESS OF MR. SERRANO. HOWEVER, ITS HEAD OFFICES ARE LOCATED ON TRAVESERA DE DALT 104-106, BARCELONA 24, SPAIN. IT IS A SMALL CORPORATION ENGAGED IN THE IMPORTATION AND DISTRIBUTION OF

ELECTRONIC COMPONENTS. IT WAS FOUNDED IN 1975. EMPLOYS
4. IT HAS 3 SALES AGENTS . ANNUAL SALES ARE ESTIMATED
AT U.S. DOLLARS 1.8 MILLION. IT IS A DISTRIBUTOR OF
MOSTEK CORP., CARROLLTON, TEXAS 75006, THRU MOSTEK,
GMBH, 7024-BERNHAUSEN, GERMANY, FOR ELECTRONIC COMPO-
NENTS. THE FIRM HAS AN AUTHORIZED AND PAID-IN CAPITAL
OF ABOUT U.S. DOLLARS 37,500 AND GROSS ASSETS ESTIMATED
AT U.S. DOLLARS 250,000. MANAGEMENT IS EXPERIENCED AND
OF GOOD REPUTE. BANKING AND TRADE SOURCES REPORT THE
FIRM HAS A GOOD FINANCIAL REPUTATION AND OBLIGATIONS
ARE MET PROMPTLY.

3. IN VIEW OF THE FOREGOING, THE CONSULATE CONFIRMS
THAT MASER ELECTRONICA S.A. IS A RELIABLE RECIPIENT
OF SENSITIVE U.S. EQUIPMENT. HOWEVER, ISSUANCE OF THE
SPANISH COMPANY IS NOT GOING TO BUY U.S. EQUIPMENT
AT THE PRESENT TIME. THE CONSULATE BELIEVES THAT
MASER ELECTONICA, S.A. COULD QUALIFY AS A PARTICIPANT
(CUSTOMER) UNDER THE DIB-678P (FC-1143) PROCEDURE IF
MONCLOA APPLIES FOR IT.SINN

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